



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: January 23, 2024
To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration
From: Kevin March, Procurement Specialist
Indiana Department of Administration
Subject: Negotiated Bid ASA-24-76002
Paint and Paint Supplies for All State Agencies

Initial Four (4) Year Contract with an Estimated of Amount \$864,109.00.

Based on the evaluation of the responses received for Negotiated Bid ASA-24-76002, **PPG Architectural Finishes, Inc.** is recommended for award to provide Paint and Paint Supplies to All State Agencies. Terms of this recommendation are outlined in this letter.

The State received two (2) bid responses from:

- PPG Architectural Finishes, Inc.
- Sherwin Williams

Bid Summary

The solicitation was issued as a Negotiated Bid to establish a statewide Quantity Purchase Agreement (QPA) for the following line items:

Category	Item Description	Additional Item Detail, If Available
Paint	PITT-TECH GLOSS WHITE - 5 Gallon	DTM Acrylic Gloss Sheen: Gloss Color: Tintable. Interior/Exterior/Water.
Paint	PITT-TECH GLOSS WHITE - 1 Gallon	DTM Acrylic Gloss Sheen: Gloss Color: Tintable. Interior/Exterior/Water.

Paint	PITT-TECH GLOSS BLACK - 1 Gallon	Sheen: Gloss. Color: Black. Interior/Exterior/Water.
Paint	ADVTAGE 900 I/E LTX SG PTB PP915 B100 - 1 Gallon	
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL SUPER WHITE - 5 Gallon	Urethane Alkyd Enamel Sheen: Gloss. Color: White. Interior/Exterior/Oil.
Paint	PITT-TECH GLOSS SAFETY YELLOW - 1 Gallon	Sheen: Gloss. Color: Sfty Yellw. Interior/Exterior/Water.
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL BLACK - 1 Gallon	Sheen: Gloss. Color: Black. Interior/Exterior/Oil.
Paint	PITT-TECH SATIN ACRYLIC PASTEL BASE - 5 Gallon	Interior/Exterior Satin Enamel Sheen: Satin. Color: Tintable. Interior/Exterior/Water.
Paint	AMERLOCK 2/400 LIGHT TINT RESIN - 1 Gallon	Fast-Drying Epoxy Sheen: Semi-Gloss. Color: Tntbl.
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL SAFETY YELLOW - 1 Gallon	Industrial Enamel HS Sheen: Gloss. Color: Safety Yellow. Interior/Exterior/Oil.
Paint	ST ACRYOIL NTRL BS 250VOC FLD812 B500 - 5 Gallon	Color: Semi-Transparent Tintable. Exterior/Oil.
Paint	PURE P INT LX SGL PUR WH 9-500 B100 - 1 Gallon	Interior Semi-Gloss UD Base Sheen: Semi-Gloss. Color: Tintable. Interior/Water
Paint	AMERLOCK SEALER CLEAR BAS - 1 Gallon	
Paint	AMERLOCK SEALER HRD - 1 Gallon	
Paint	51 GL UMA BONDING PRMR WHT B100 - 1 Gallon	
Paint	AMERLOCK 400 CURE - 1 Gallon	Sheen: Semi-Gloss. Color: Tintable. Two Component High Solids Epoxy (Slow Cure).
Paint	S-HIDE I/E LX SGL WHPB 6-8524 B100 - 1 Gallon	Acrylic Interior/Exterior Latex Paint Sheen: Semi-Gloss. Color: Tintable. Interior/Exterior/Water.
Paint	ADVTAGE 900 I/E LTX SG LTB PP919 B100 - 1 Gallon	
Paint	S-HIDE INT LX SAT WHPB 6-3511 B100 - 1 Gallon	Interior Latex Satin Wall Paint Sheen: Satin. Color: Tintable. Interior/Water.
Paint	PITT-TECH DTM PRIMER FINISH WHITE - 1 Gallon	

Paint	P-GLAZE I WB EPOXY SG WPB 16-510 B100 - 1 Gallon	Multi-Surface Acrylic Coating Sheen: Semi-Gloss. Color: Tintable. Interior/Water.
Paint	S-HIDE ZERO I LX EG W P 6-4310XI B100 - 1 Gallon	Zero VOC Interior Latex Paint Sheen: Eggshell. Color: Tintable. Interior/Water
Paint	SPEC EXT LX TRAFFIC M YELL 11-54 B500 - 5 Gallon	Acrylic Premium Grade Traffic Paint Color: Yellow. Exterior/Water.
Paint	PITT-TECH SATIN ACRYLIC PASTEL BASE - 1 Gallon	Interior/Exterior Satin Enamel Sheen: Satin. Color: Tintable. Interior/Exterior/Water.
Paint	PURE P INT LX SGL PUR WH 9-500 B500 - 5 Gallon	Interior Semi-Gloss UD Base Sheen: Semi-Gloss. Color: Tintable. Interior/Water
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL PASTEL - 1 Gallon	Industrial Enamel HS Sheen: Gloss. Color: Tintable. Interior/Exterior/Oil.
Paint	S-HIDE INT LX SATWHPB 6-3511 B500 - 5 Gallon	Interior Latex Satin Wall Paint Sheen: Satin. Color: Tintable. Interior/Water.
Paint	PITT-TECH GLOSS DEEP RUSTIC BASE - 1 Gallon	
Paint	S-HIDE ZERO I LX SG W P 6-4510XI B100 - 1 Gallon	200 Zero VOC Interior Latex Paint Sheen: Semi-Gloss. Color: Tintable. Interior/Water.
Paint	PITT-TECH GLOSS MIDTONE BASE - 1 Gallon	
Paint	PURE P INT LX SGL PTB 9-510 B100 - 1 Gallon	
Paint	723 5GL RUBBER PL PNT OCNBL IXP21911 - 5 Gallon	
Paint	PURE P INT LX SGL UDB 9-540 B100 - 1 Gallon	
Paint Supplies	025 17OZ PREC LINE HIVIS YW RUS11263	
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL SUPER WHITE - 1 Gallon	Urethane Alkyd Enamel Sheen: Gloss. Color: White. Interior/Exterior/Oil.
Paint	EFT DEFTHANE S/G 275 DFT123 B100 - 1 Gallon	
Paint	PITT-TECH PLUS SG WTB 4216-0100L 01 A984 - 1 Gallon	
Paint Supplies	/2 PROSUPREME KNIT PPG59302	9X1/2 PROSUPREME KNIT Roller Cover.

Paint	SEAL G I/E LX STN BL PR P 17-921 B500 - 5 Gallon	Interior/Exterior Primer Sealer Sheen: Flat. Color: Tintable. Interior/Exterior/Water.
Paint	PURE P INT LX EGG PTB 9-310 B100 - 1 Gallon	
Paint	P-GLAZE I WB EPOXY SG WPB 16-510 B500 - 5 Gallon	Multi-Surface Acrylic Coating Sheen: Semi-Gloss. Color: Tintable. Interior/Water.
Paint	PURE P INT LX EGG PTB 9-310 B500 - 5 Gallon	Interior Eggshell Latex
Paint	PITT-TECH DTM PRIMER FINISH RED INHIBITIVE PRIMER - 1 Gallon	
Paint	M-PRO I LX SGL WH HH BA 47-510 B500 - 5 Gallon	Interior Semi- Gloss Latex Wall & Ceiling Paint Sheen: Semi-Gloss. Color: Tintable. Interior/Water.
Paint	SEAL G I/E LX STN BL PR P 17-921 B100 - 1 Gallon	Multi-purpose Primer Sheen: Flat. Color: Tintable. Interior/Exterior/Water.
Paint	0 2 SCOTCHBLUE PNTR TAPE MMM03683	Masking Tape 2" X 180' Medium adhesion.
Paint	S-HIDE I/E LX SGL WHPB 6-8524 B500 - 5 Gallon	Acrylic Interior/Exterior Latex Paint Sheen: Semi-Gloss. Color: Tintable. Interior/Exterior/Water.
Paint Supplies	/8 PROSUPREME WOVEN PPG59310	
Paint	PITTECH PLS SG SF YE 4216-9400L 01 B100 - 1 Gallon	
Paint	BREAK I/E 250 GL WHPB V70-610 B100 - 1 Gallon	Water Based Acrylic Sheen: Gloss. Color: Tintable. Interior/Exterior/Water.
Paint	MULTIPRIME LVOC RD PRM 4360-7100 01 B100 - 1 Gallon	
Paint Supplies	TRAY LINER 99070	Plastic Tray Liner for 11" Tray.
Paint	FLD822 SOLID CLR DEEP BS B100 - 1 Gallon	
Paint	PURE P INT LX EGG PUR WH 9-300XI B100 - 1 Gallon	
Paint Supplies	/2 PROSUPREME WOVEN PPG59311	
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL DEEPTONE - 1 Gallon	
Paint	PITT-TECH SATIN ACRYLIC DEEP RUSTIC BASE - 1 Gallon	
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL SAFETY RED - 1 Gallon	Industrial Enamel HS Sheen: Gloss. Color: Safety Red. Interior/Exterior/Oil.

Paint	P-GLAZE I WB EPXY EG W-PB 16-310 B500 - 5 Gallon	Pre-Catalyzed Water Based Epoxy Sheen: Eggshell. Color: Tintable. Interior/Water.
Paint Supplies	/8 PROSUPREME WOVEN PPG59308	
Paint	SPECIALTY I/E V51-90 B100 - 1 Gallon	
Paint	ACRI-SH EXT LTX SAT UDB PP734 B100 - 1 Gallon	
Paint	DEFT WB INT/EX POLY SATIN DFT259 B100 - 1 Gallon	
Paint Supplies	/8 PROSUPREME KNIT PPG59301	9X3/8 PROSUPREME KNIT Roller Cover.
Paint	7-LINE INT/EXT INDUSTRIAL GLOSS OIL DEEP RUSTIC - 1 Gallon	
Paint	ACR-S EXT LTX SAT UDB PP739-40XI B100 - 1 Gallon	
Paint	PSX 700 PEARL GRAY RESIN - 1 Gallon	
Paint	PURE P INT LX EGG UDB 9-340 B100 - 1 Gallon	
Paint	PITT-TECH GLOSS DEEPTONE BASE - 1 Gallon	
Paint	ACRI-SH EXT LTX SGL UDB PP644 B100 - 1 Gallon	
Paint Supplies	0 1.5 SCOTCHBLU TAPE	Masking Tape 1 1/2" X 180' Medium adhesion.
Paint	PITT-TECH SATIN ACRYLIC DEEP RUSTIC BASE - 5 Gallon	
Paint	ACR-S EXT LTX S/G UDB PP649-40XI B100 - 1 Gallon	
Paint	FLD822 SOLID CLR DEEP BS B500 - 5 Gallon	
Paint Supplies	/2 PROVANTAGE AS NYL POLY PPG27492	2.5" Angle Sash brush. Polyester/Nylon
Paint	2 PPG PAINTS PAINT THINNER B100 - 1 Gallon	
Paint	FLD540 CWF-UV MLTSFCE FNSH CLEAR B500 - 5 Gallon	
Paint	DEFT INT ALKDFT400 B100 - 1 Gallon	
Paint	SPEC INT LX FL CEIL WH PP9585 B500 - 5 Gallon	
Paint	PITT-TECH SATIN ACRYLIC MIDTONE BASE - 5 Gallon	
Paint	ELINE LTX TRAFFIC MARK YELLOW - 1 Gallon	Waterborne Traffic Marking Paint Color: Yellow. Exterior/Water.
Paint	EDHIDE I/SG LTX WH/PASTEL - 1 Gallon	Interior Latex Paint Semi-Gloss Sheen: Semi-Gloss. Color: Tintable. Interior/Water.
Paint	S-HIDE ZERO I LX EG W P 6-4310XI B500 - 5 Gallon	Zero VOC Interior Latex Paint Sheen: Eggshell. Color: Tintable. Interior/Water
Paint	S-HIDE I/E LX SGL NTRLB 6-8527 B100 - 1 Gallon	
Paint	BLANKIT I LX FL PRMR W PB PP1129 B100 - 1 Gallon	
Paint Supplies	/2 PROSUPREME KNIT PPG59300	
Paint	PITT-TECH DTM PRIMER FINISH GRAY - 1 Gallon	

Paint	CETOL LOG & SID CEDAR SIK42077 B100 - 1 Gallon	
Paint	HI-HIDE I LX EG LTB PP389 B100 - 1 Gallon	
Paint	P-GLAZE I WB EPOXY EG WPB 16-310 B100 - 1 Gallon	Pre-Catalyzed Water Based Epoxy Sheen: Eggshell. Color: Tintable. Interior/Water.
Paint	FAST DRY 35 ALKYD ENAMEL BLACK - 1 Gallon	
Paint	AMERLOCK 2 CURE - 1 Gallon	Fast-Drying Epoxy Sheen: Semi-Gloss. Color: Tintable.
Paint	BLANKIT I LX FL PRMR W PB PP1129 B500 - 5 Gallon	
Paint Supplies	/2 PROSUPREME KNIT 6PK PPG59305	9X1/2 PROSUPREME KNIT 6PK Roller Cover.
Paint Supplies	ROSUPREME AS NYL/POLY PPG59274	

The bid submissions were evaluated according to the criteria established in the bid documents and their adherence to requirements.

Purchasing Preferences Claimed

- PPG Architectural Finishes, Inc. claimed and qualified for the US Manufactured Preference on nineteen (19) line items.
- Sherwin Williams claimed the US Manufactured Preference but did not qualify for this preference. Sherwin Williams claimed and qualified for the Indiana Business Preference.

Award Summary

The final overall evaluation score is listed in the table below.

Bidder	Total Bid Amount	Preference	U.S. Manufactured	Total Evaluation Amount with Preference(s) Applied	Total Four Year Award Amount ¹
PPG Architectural Finishes, Inc.	\$432,054.50	None	Yes	\$432,054.50	\$864,109.00
Sherwin Williams	\$473,767.75	Indiana Business	No	\$450,079.36	\$0.00

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

¹ The amount is merely an estimate of spend, not a guarantee.

Pending successful contract negotiations, the initial term of the contract shall be for a period of four (4) years from the date of contract execution. There may be two (2) one-year renewals for a total of six (6) years at the State's option.

Kevin March

Kevin March
Procurement Specialist
Indiana Department of Administration